

Summary of Consolidated Financial Results For the FY2017
(March 1, 2017 – February 28, 2018)

▶▶ Financial Results

(Million yen)

		FY2016	FY2017				FY2018			
		Results	Results	Composition ratio Sales ratio	Year on year		Forecast	Composition ratio Sales ratio	Year on year	
					Change	Rate			Change	Rate
By Region	Japan	2,093	2,427	2.6%	+333	+15.9%	760	0.8%	(1,667)	(68.7)%
	North America	39,657	45,360	48.1%	+5,703	+14.4%	44,740	46.1%	(620)	(1.4)%
	Europe	37,988	43,467	46.0%	+5,479	+14.4%	48,190	49.7%	+4,723	+10.9%
	Asia	760	864	0.9%	+104	+13.7%	1,060	1.1%	+196	+22.7%
	Others	2,501	2,222	2.4%	(278)	(11.1)%	2,250	2.3%	+28	+1.3%
Net sales		83,000	94,342	100.0%	+11,341	+13.7%	97,000	100.0%	+2,657	+2.8%
Operating income		13,404	14,133	15.0%	+729	+5.4%	12,700	13.1%	(1,433)	(10.1)%
Ordinary income		11,722	14,033	14.9%	+2,310	+19.7%	12,400	12.8%	(1,633)	(11.6)%
Profit attributable to owners of parent		7,757	9,547	10.1%	+1,789	+23.1%	9,000	9.3%	(547)	(5.7)%

▶▶ Main items

(Million yen)

	FY2016	FY2017		
	Results	Results	Year on year	
			Change	Rate
Capital investment	1,018	1,073	+55	+5.4%
Depreciation	1,429	1,265	(163)	(11.4)%
R&D	769	804	+35	+4.6%
Orders received	83,691	97,389	+13,697	+16.4%
Orders backlog	19,477	22,523	+3,046	+15.6%

▶▶ Exchange rates

(Yen)

	FY2016(Note)				FY2017(Note)				FY2018
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Premises
JPY/USD	111.98	105.83	102.96	113.89	111.90	111.14	112.17	111.24	103.00
JPY/GBP	159.73	147.05	131.01	142.01	141.15	144.43	148.74	151.95	147.00
JPY/EUR	125.45	117.26	114.51	121.47	119.88	127.31	132.20	133.97	128.00
JPY/RMB	17.64	16.39	15.41	16.16	16.42	16.29	16.69	17.09	16.40

Note : Average rate every three months