

Summary of Consolidated Financial Results For the FY2018 Q3
(March 1, 2018 – November 30, 2018)

▶▶ Financial Results

(Million yen)

		3 rd Quarter(Mar.-Nov.)					Full-year(Mar.-Feb.)			
		FY2017 Result	FY2018 Result	Composition ratio Sales ratio	Year on year		FY2018 Forecast	Composition ratio Sales ratio	Year on year	
					Change	Rate			Change	Rate
By Region	Japan	2,035	802	0.9%	(1,232)	(60.6)%	890	0.8%	(1,537)	(63.3)%
	North America	36,526	42,052	47.9%	+5,526	+15.1%	47,480	44.8%	+2,119	+4.7%
	Europe	33,549	42,598	48.5%	+9,049	+27.0%	54,570	51.5%	+11,102	+25.5%
	Asia	615	705	0.8%	+89	+14.5%	1,000	0.9%	+135	+15.6%
	Others	1,482	1,642	1.9%	+159	+10.7%	2,060	1.9%	(162)	(7.3)%
Net sales		74,209	87,801	100.0%	+13,592	+18.3%	106,000	100.0%	+11,657	+12.4%
Operating income		11,292	12,637	14.4%	+1,345	+11.9%	13,800	13.0%	(333)	(2.4)%
Ordinary income		11,487	12,845	14.6%	+1,357	+11.8%	13,800	13.0%	(233)	(1.7)%
Profit attributable to owners of parent		7,904	9,411	10.7%	+1,507	+19.1%	10,100	9.5%	+552	+5.8%

		3 rd Quarter(Sep.-Nov.)				
		FY2017 Result	FY2018 Result	Composition ratio Sales ratio	Year on year	
					Change	Rate
By Region	Japan	451	225	0.8%	(226)	(50.2)%
	North America	10,658	13,741	49.1%	+3,083	+28.9%
	Europe	9,989	13,362	47.8%	+3,373	+33.8%
	Asia	184	129	0.5%	(54)	(29.7)%
	Others	589	510	1.8%	(79)	(13.4)%
Net sales		21,873	27,969	100.0%	+6,095	+27.9%
Operating income		3,022	3,450	12.3%	+428	+14.2%
Ordinary income		3,126	3,506	12.5%	+380	+12.2%
Profit attributable to owners of parent		2,115	2,483	8.9%	+368	+17.4%

▶▶ Main items

(Million yen)

		3 rd Quarter(Mar.-Nov.)				Full-year(Mar.-Feb.)			
		FY2017 Result	FY2018 Result	Year on year		FY2017 Result	FY2018 Forecast	Year on year	
				Change	Rate			Change	Rate
Capital investment		757	1,107	+350	+46.3%	1,073	2,729	+1,655	+154.2%
Depreciation		919	928	+8	+1.0%	1,265	1,387	+121	+9.6%
R & D		630	779	+148	+23.6%	804	—	—	—
Orders received		68,951	89,318	+20,366	+29.5%	97,389	—	—	—
Orders backlog		14,218	24,040	+9,821	+69.1%	22,523	—	—	—

▶▶ Exchange rates (Note:Average rate every three months)

(Yen)

	FY2017 Result(Note)				FY2018 Result(Note)				FY2018 Premises
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
JPY/USD	111.90	111.14	112.17	111.24	107.57	109.91	112.68	—	109.00
JPY/GBP	141.15	144.43	148.74	151.95	149.90	144.87	145.77	—	142.00
JPY/EUR	119.88	127.31	132.20	133.97	131.30	128.07	130.50	—	127.00
JPY/RMB	16.42	16.29	16.69	17.09	17.03	16.97	16.29	—	15.80