

Summary of Consolidated Financial Results For the FY2018
(March 1, 2018 – February 28, 2019)

▶▶ Financial Results

(Million yen)

		Full-year(March.-February.)								
		2017	2018				2019			
		Results	Results	Composition ratio Sales ratio	Year on year		Forecast	Composition ratio Sales ratio	Year on year	
Change	Rate				Change	Rate				
By Region	Japan	2,427	940	0.9%	(1,486)	(61.3)%	690	0.6%	(250)	(26.6)%
	North America	45,360	50,696	46.0%	+5,335	+11.8%	53,480	46.5%	+2,783	+5.5%
	Europe	43,467	55,561	50.4%	+12,093	+27.8%	59,050	51.3%	+3,488	+6.3%
	Asia	864	1,000	0.9%	+135	+15.7%	720	0.6%	(280)	(28.0)%
	Others	2,222	1,977	1.8%	(245)	(11.0)%	1,060	0.9%	(917)	(46.4)%
Net sales		94,342	110,175	100.0%	+15,833	+16.8%	115,000	100.0%	+4,824	+4.4%
Operating income		14,133	15,411	14.0%	+1,277	+9.0%	14,000	12.2%	(1,411)	(9.2)%
Ordinary income		14,033	15,496	14.1%	+1,463	+10.4%	14,000	12.2%	(1,496)	(9.7)%
Profit attributable to owners of parent		9,547	11,391	10.3%	+1,843	+19.3%	10,000	8.7%	(1,391)	(12.2)%

		4 th Quarter(December.-February.)				
		2017	2018			
		Result	Result	Composition ratio Sales ratio	Year on year	
Change	Rate					
By Region	Japan	391	137	0.6%	(254)	(64.9)%
	North America	8,833	8,643	38.6%	(190)	(2.2)%
	Europe	9,918	12,962	57.9%	+3,044	+30.7%
	Asia	249	295	1.3%	+46	+18.5%
	Others	739	335	1.5%	(404)	(54.7)%
Net sales		20,132	22,373	100.0%	+2,241	+11.1%
Operating income		2,841	2,773	12.4%	(68)	(2.4)%
Ordinary income		2,545	2,651	11.9%	+106	+4.2%
Profit attributable to owners of parent		1,642	1,979	8.8%	+336	+20.5%

▶▶ Main items

(Million yen)

		Full-year(March.-February.)			
		2017	2018		
		Result	Result	Year on year	
Change	Rate				
Capital investment		1,073	2,225	+1,152	+107.3%
Depreciation		1,265	1,280	+15	+1.2%
R & D		804	1,050	+246	+30.6%
Orders received		97,389	117,941	+20,552	+21.1%
Orders backlog		22,523	30,290	+7,766	+34.5%

▶▶ Exchange rates

Note : Average rate every three months

(Yen)

	2017(Note)				2018(Note)				2019
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	Premises
JPY/USD	111.90	111.14	112.17	111.24	107.57	109.91	112.68	111.38	108.00
JPY/GBP	141.15	144.43	148.74	151.95	149.90	144.87	145.77	143.48	140.00
JPY/EUR	119.88	127.31	132.20	133.97	131.30	128.07	130.50	127.71	122.00
JPY/RMB	16.42	16.29	16.69	17.09	17.03	16.97	16.29	16.25	15.90