

**Summary of Consolidated Financial Results For the FY2019 Q3**  
 (March 1, 2019 – November 30, 2019)

(Million yen)

**▶▶ Financial Results**

		3 <sup>rd</sup> Quarter(March.-November.)					Full-year(March.-February.)			
		FY2018 Result	FY2019 Result	Composition ratio Sales ratio	Year on year		FY2019 Forecast	Composition ratio Sales ratio	Year on year	
					Change	Rate			Change	Rate
By Region	Japan	802	445	0.5%	(356)	(44.5)%	490	0.4%	(450)	(47.9)%
	North America	42,052	42,711	46.7%	+658	+1.6%	52,520	45.9%	+1,823	+3.6%
	Europe	42,598	47,090	51.5%	+4,491	+10.5%	59,980	52.4%	+4,418	+8.0%
	Asia	705	355	0.4%	(349)	(49.5)%	390	0.3%	(610)	(61.0)%
	Others	1,642	881	1.0%	(761)	(46.3)%	1,120	1.0%	(857)	(43.4)%
	Net sales	87,801	91,483	100.0%	+3,681	+4.2%	114,500	100.0%	+4,324	+3.9%
Operating income		12,637	10,696	11.7%	(1,941)	(15.4)%	12,000	10.5%	(3,411)	(22.1)%
Ordinary income		12,845	10,446	11.4%	(2,398)	(18.7)%	11,800	10.3%	(3,696)	(23.9)%
Profit attributable to owners of parent		9,411	7,565	8.3%	(1,846)	(19.6)%	8,550	7.5%	(2,841)	(24.9)%

		3 <sup>rd</sup> Quarter(September.-November.)				
		FY2018 Result	FY2019 Result	Composition ratio Sales ratio	Year on year	
					Change	Rate
By Region	Japan	225	107	0.4%	(118)	(52.4)%
	North America	13,741	15,098	52.0%	+1,356	+9.9%
	Europe	13,362	13,488	46.5%	+125	+0.9%
	Asia	129	106	0.4%	(22)	(17.6)%
	Others	510	221	0.8%	(288)	(56.6)%
	Net sales	27,969	29,021	100.0%	+1,052	+3.8%
Operating income		3,450	2,849	9.8%	(601)	(17.4)%
Ordinary income		3,506	2,935	10.1%	(571)	(16.3)%
Profit attributable to owners of parent		2,483	2,081	7.2%	(402)	(16.2)%

**▶▶ Main items**

(Million yen)

		3 <sup>rd</sup> Quarter(March.-November.)				Full-year(March.-February.)			
		FY2018 Result	FY2019 Result	Year on year		FY2018 Result	FY2019 Forecast	Year on year	
				Change	Rate			Change	Rate
Capital investment		1,107	2,356	+1,248	+112.8%	2,225	3,340	+1,114	+50.1%
Depreciation		928	1,075	+146	+15.8%	1,280	1,522	+241	+18.8%
R & D		779	974	+195	+25.1%	1,050	—	—	—
Orders received		89,318	90,329	+1,010	+1.1%	117,941	—	—	—
Orders backlog		24,040	29,135	+5,095	+21.2%	30,290	—	—	—

**▶▶ Exchange rates** (Note:Average rate every three months)

(Yen)

	FY2018 Result(Note)				FY2019 Result(Note)				FY2019
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	Premises
JPY/USD	107.57	109.91	112.68	111.38	111.19	108.58	107.80	—	108.00
JPY/GBP	149.90	144.87	145.77	143.48	145.48	135.73	133.02	—	141.00
JPY/EUR	131.30	128.07	130.50	127.71	124.85	122.04	118.80	—	120.00
JPY/RMB	17.03	16.97	16.29	16.25	16.43	16.00	15.26	—	15.50