

Summary of Consolidated Financial Results for the FY2021 Q3  
(March 1, 2021 - November 30, 2021)

▶▶ Financial Results

(Million yen)

		3 <sup>rd</sup> Quarter (March - November)					Full-year (March - February)			
		FY2020 Result	FY2021 Result	Composition ratio Sales ratio	Year on year		FY2021 Forecast	Composition ratio Sales ratio	Year on year	
					Change	Rate			Change	Rate
By Region	Japan	1,885	2,203	2.1%	+318	+16.9%	2,440	1.7%	(68)	(2.7)%
	North America	38,959	50,874	47.6%	+11,915	+30.6%	68,390	48.9%	+16,141	+30.9%
	Europe	39,584	51,027	47.7%	+11,442	+28.9%	65,860	47.0%	+10,871	+19.8%
	Asia	136	134	0.1%	(2)	(1.6)%	150	0.1%	(31)	(17.5)%
	Others	1,521	2,662	2.5%	+1,140	+75.0%	3,160	2.3%	+832	+35.8%
Net sales		82,087	106,902	100.0%	+24,814	+30.2%	140,000	100.0%	+27,745	+24.7%
Operating profit		10,039	14,160	13.2%	+4,120	+41.0%	16,700	11.9%	+3,492	+26.4%
Ordinary profit		10,044	14,398	13.5%	+4,353	+43.3%	17,000	12.1%	+3,701	+27.8%
Profit attributable to owners of parent		7,308	10,618	9.9%	+3,309	+45.3%	12,500	8.9%	+2,734	+28.0%

		3 <sup>rd</sup> Quarter (September - November)				
		FY2020 Result	FY2021 Result	Composition ratio Sales ratio	Year on year	
					Change	Rate
By Region	Japan	835	719	2.2%	(116)	(14.0)%
	North America	15,194	18,010	55.1%	+2,815	+18.5%
	Europe	12,082	13,090	40.1%	+1,007	+8.3%
	Asia	84	16	0.1%	(67)	(80.5)%
	Others	712	837	2.6%	+125	+17.5%
Net sales		28,909	32,674	100.0%	+3,764	+13.0%
Operating profit		3,225	4,201	12.9%	+976	+30.3%
Ordinary profit		3,286	4,237	13.0%	+951	+28.9%
Profit attributable to owners of parent		2,391	3,137	9.6%	+745	+31.2%

▶▶ Main items

(Million yen)

	3 <sup>rd</sup> Quarter(March - November)					Full-year(March - February)			
	FY2020 Result	FY2021 Result	Year on year		FY2020 Result	FY2021 Forecast	Year on year		
			Change	Rate			Change	Rate	
Capital investment	1,336	679	(657)	(49.2)%	1,734	2,580	+846	+48.8%	
Depreciation	1,200	1,151	(48)	(4.0)%	1,676	1,680	+3	+0.2%	
R&D	956	892	(64)	(6.7)%	1,318	—	—	—	
Orders received	70,531	176,733	+106,202	+150.6%	125,600	—	—	—	
Orders backlog	19,976	114,710	+94,733	+474.2%	44,879	—	—	—	

▶▶ Exchange rates (Note: Average rate every three months)

(Yen)

	FY2020 Result (Note)				FY2021 Result (Note)				FY2021
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Premises
JPY/USD	108.44	106.90	105.19	104.01	108.89	109.96	110.66	—	114.00
JPY/GBP	135.64	133.65	136.89	140.48	151.26	153.60	152.21	—	154.50
JPY/EUR	120.10	120.70	123.89	125.77	130.43	131.70	130.56	—	130.00
JPY/RMB	15.50	15.10	15.28	15.76	16.45	17.07	17.08	—	17.90