

FY2022 Third Quarter Summary of Consolidated Financial Results

January 13, 2023



TAKEUCHI MFG. CO., LTD.

(Stock code: 6432)

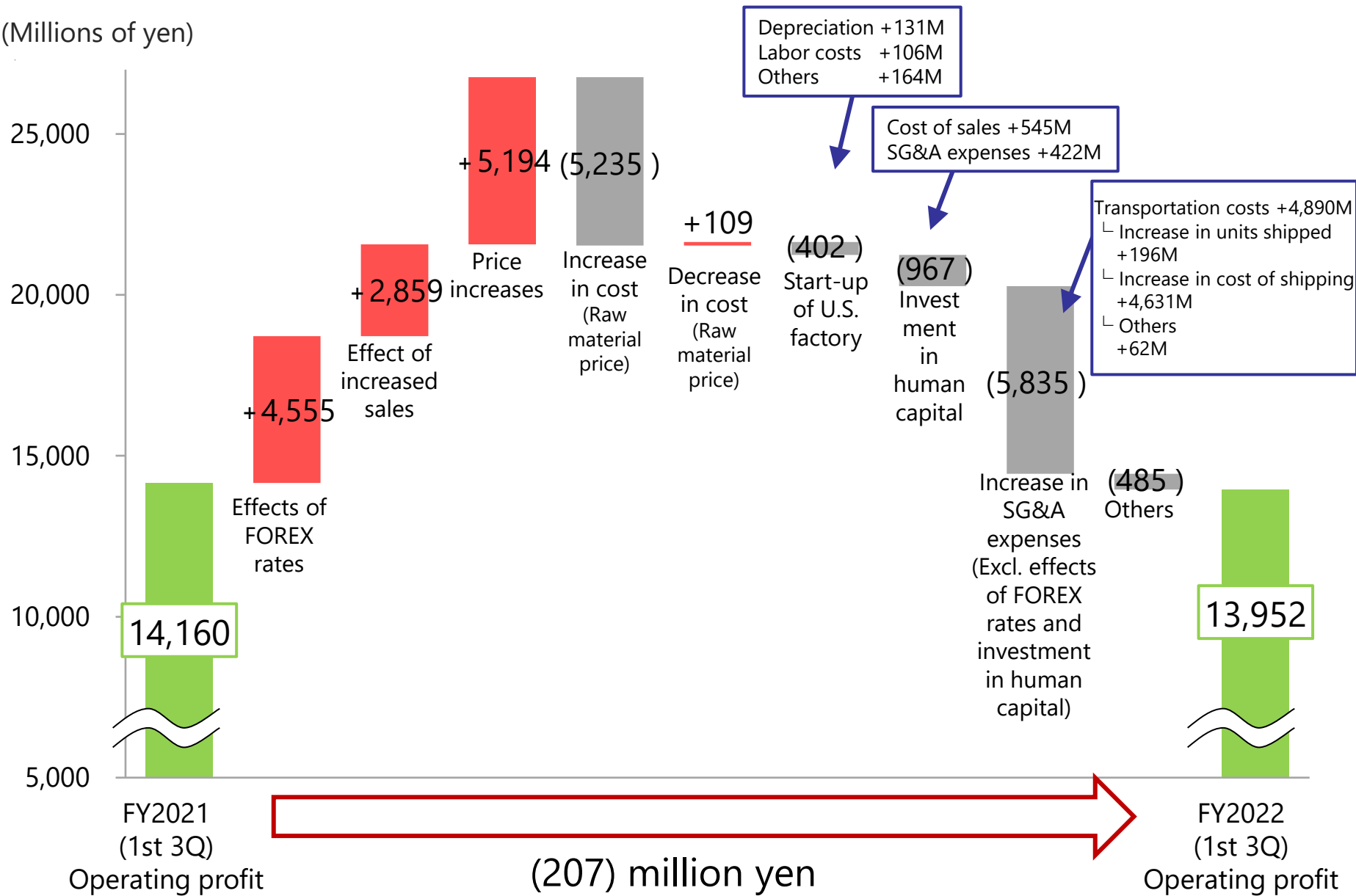
Financial Highlights

(Millions of yen)	First three quarters (March - November)					Full year (March - February)				
	FY2021 Results	FY2022 Results	Percentage of total sales	Year on year		FY2021 Results	FY2022 Forecast	Percentage of total sales	Year on year	
				Change	Change (%)				Change	Change (%)
Japan	2,203	1,618	1.2%	(585)	(26.6)%	2,832	1,950	1.1%	(882)	(31.1)%
North America	50,874	73,625	55.4%	+22,751	+44.7%	68,706	93,940	54.3%	+25,233	+36.7%
Europe	51,027	54,309	40.9%	+3,282	+6.4%	65,749	72,990	42.2%	+7,240	+11.0%
Asia	134	391	0.3%	+256	+191.4%	153	430	0.2%	+276	+179.8%
Others	2,662	2,981	2.2%	+318	+12.0%	3,449	3,690	2.1%	+240	+7.0%
Net sales	106,902	132,926	100.0%	+26,023	+24.3%	140,892	173,000	100.0%	+32,107	+22.8%
Operating profit	14,160	13,952	10.5%	(207)	(1.5)%	17,764	20,000	11.6%	+2,235	+12.6%
Ordinary profit	14,398	14,770	11.1%	+371	+2.6%	18,080	21,000	12.1%	+2,919	+16.1%
Profit attributable to owners of parent	10,618	10,931	8.2%	+313	+3.0%	13,348	15,500	9.0%	+2,151	+16.1%
Capital investment	679	8,150	6.1%	+7,471	+1,099.8%	4,420	9,844	5.7%	+5,424	+122.7%
Depreciation	1,151	1,313	1.0%	+161	+14.0%	1,586	2,167	1.3%	+580	+36.6%
R&D	892	1,185	0.9%	+293	+32.9%	1,256	—	—	—	—
Orders received	176,733	177,881	—	+1,147	+0.6%	229,862	—	—	—	—
Order backlogs	114,710	178,804	—	+64,093	+55.9%	133,849	—	—	—	—

Exchange rates	FY2021 (Average rate)					FY2022 (Average rate)					2023/2 Assumed Rate
	1Q	2Q	3Q	4Q	Full year	1Q	2Q	3Q	4Q	Full year	
JPY/USD	108.89	109.96	110.66	114.70	111.72	121.43	133.43	143.54	-	-	135.00
JPY/GBP	151.26	153.60	152.21	154.07	153.06	157.87	163.51	166.55	-	-	150.00
JPY/EUR	130.43	131.70	130.56	129.41	130.57	133.83	138.77	142.85	-	-	133.00
JPY/RMB	16.45	17.07	17.08	17.90	17.12	18.56	19.70	20.11	-	-	19.10

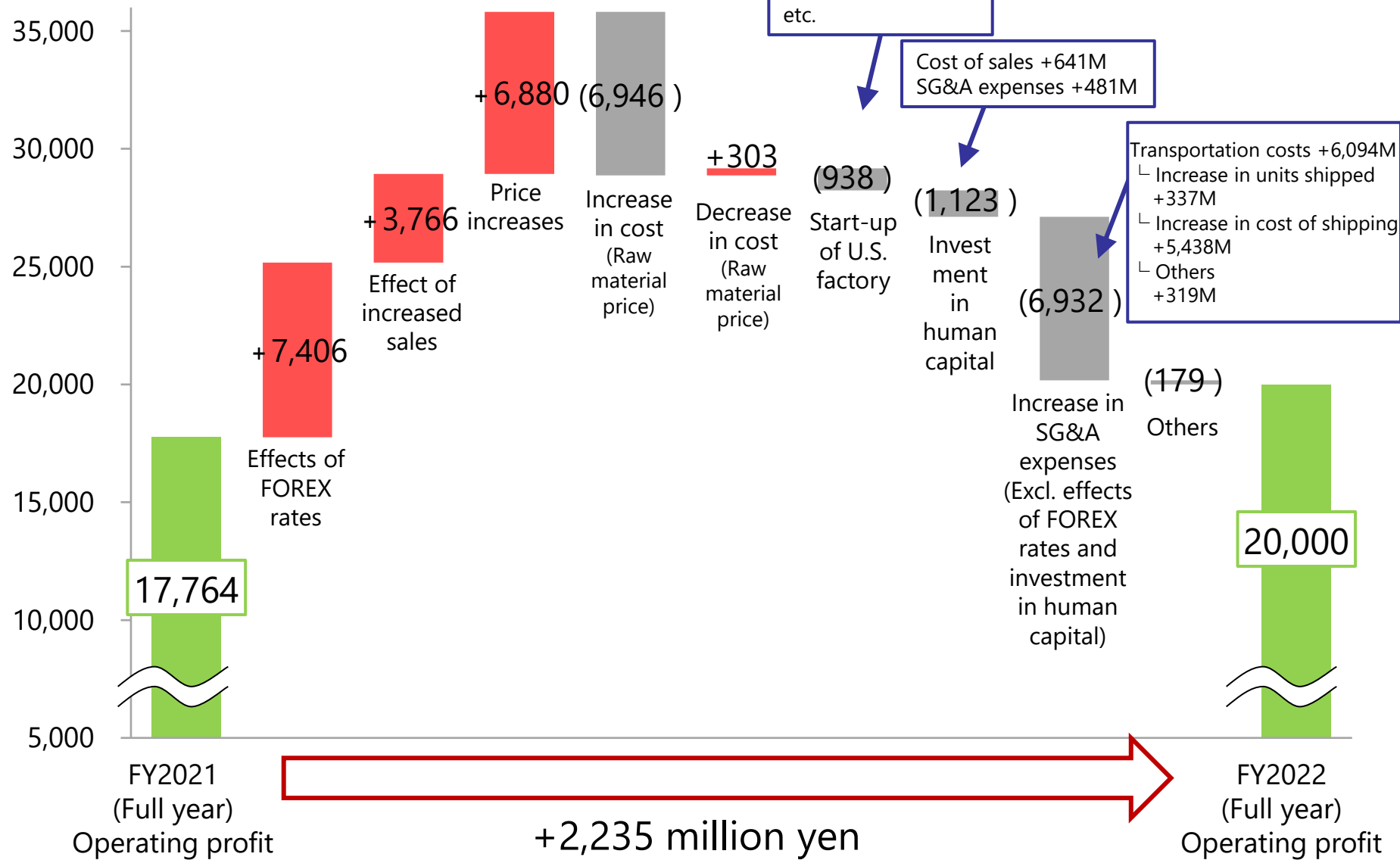
Factors of Increase/Decrease in Operating Profit (FY2022 First Three Quarters)

(Millions of yen)



Factors of Increase/Decrease in Operating Profit (FY2022 Full year forecast)

(Millions of yen)



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Forecasts are based on information that was available when this document was prepared. The forecast is vulnerable to many uncertainties including, but not limited to, changes in demand and other aspects of market conditions and foreign exchange rate movements. Consequently, actual results of operations may differ from this forecast because of changes in a variety of factors.