

FY2022

Summary of Consolidated Financial Results

April 11, 2023



TAKEUCHI MFG. CO., LTD.

(Stock code: 6432)

Financial Highlights

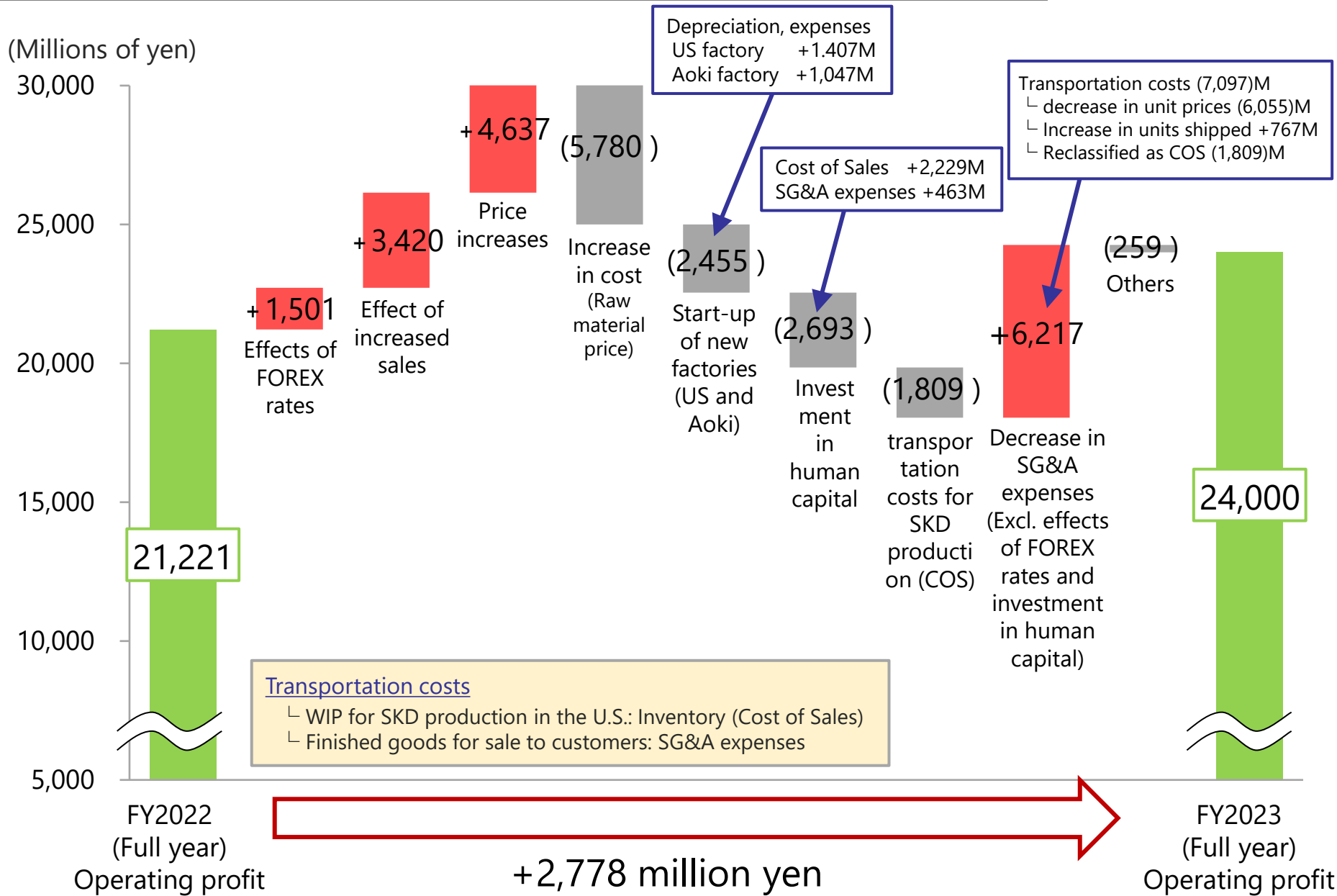
(Millions of yen)	Full year (March - February)				
	FY2021 Results	FY2022 Results	Percentage of total sales	Year on year	
				Change	Change (%)
Japan	2,832	2,036	1.1%	(795)	(28.1)%
North America	68,706	98,506	55.0%	+29,800	+43.4%
Europe	65,749	73,906	41.3%	+8,157	+12.4%
Asia	153	495	0.3%	+342	+222.8%
Others	3,449	4,020	2.2%	+570	+16.5%
Net sales	140,892	178,966	100.0%	+38,074	+27.0%
Operating profit	17,764	21,221	11.9%	+3,456	+19.5%
Ordinary profit	18,080	21,379	11.9%	+3,298	+18.2%
Profit attributable to owners of parent	13,348	15,979	8.9%	+2,631	+19.7%
Capital investment	4,420	8,629	4.8%	+4,209	+95.2%
Depreciation	1,586	2,039	1.1%	+452	+28.5%
R&D	1,256	1,569	0.9%	+313	+25.0%
Orders received	229,862	235,864	—	+6,002	+2.6%
Order backlogs	133,849	190,747	—	+56,898	+42.5%

Full year (March - February)			
FY2023 Forecast	Percentage of total sales	Year on year	
		Change	Change (%)
2,460	1.3%	+423	+20.8%
102,080	54.0%	+3,573	+3.6%
79,580	42.1%	+5,673	+7.7%
180	0.1%	(315)	(63.7)%
4,700	2.5%	+679	+16.9%
189,000	100%	+10,033	+5.6%
24,000	12.7%	+2,778	+13.1%
23,900	12.6%	+2,520	+11.8%
17,200	9.1%	+1,220	+7.6%

Exchange rates	FY2021 (Average rate)				
	1Q	2Q	3Q	4Q	Full year
JPY/USD	108.89	109.96	110.66	114.70	111.72
JPY/GBP	151.26	153.60	152.21	154.07	153.06
JPY/EUR	130.43	131.70	130.56	129.41	130.57
JPY/RMB	16.45	17.07	17.08	17.90	17.12

FY2022 (Average rate)					FY2023 Assumption
1Q	2Q	3Q	4Q	Full year	
121.43	133.43	143.54	134.12	133.12	127.00
157.87	163.51	166.55	163.00	162.58	154.00
133.83	138.77	142.85	142.51	139.81	136.00
18.56	19.70	20.11	19.60	19.49	18.70

Factors of Increase/Decrease in Operating Profit (FY2023 Full year forecast)



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Forecasts are based on information that was available when this document was prepared. The forecast is vulnerable to many uncertainties including, but not limited to, changes in demand and other aspects of market conditions and foreign exchange rate movements. Consequently, actual results of operations may differ from this forecast because of changes in a variety of factors.