



FY2023 Second Quarter

# Summary of Consolidated Financial Results

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October 12, 2023

TAKEUCHI MFG. CO., LTD.

(Stock code: 6432)

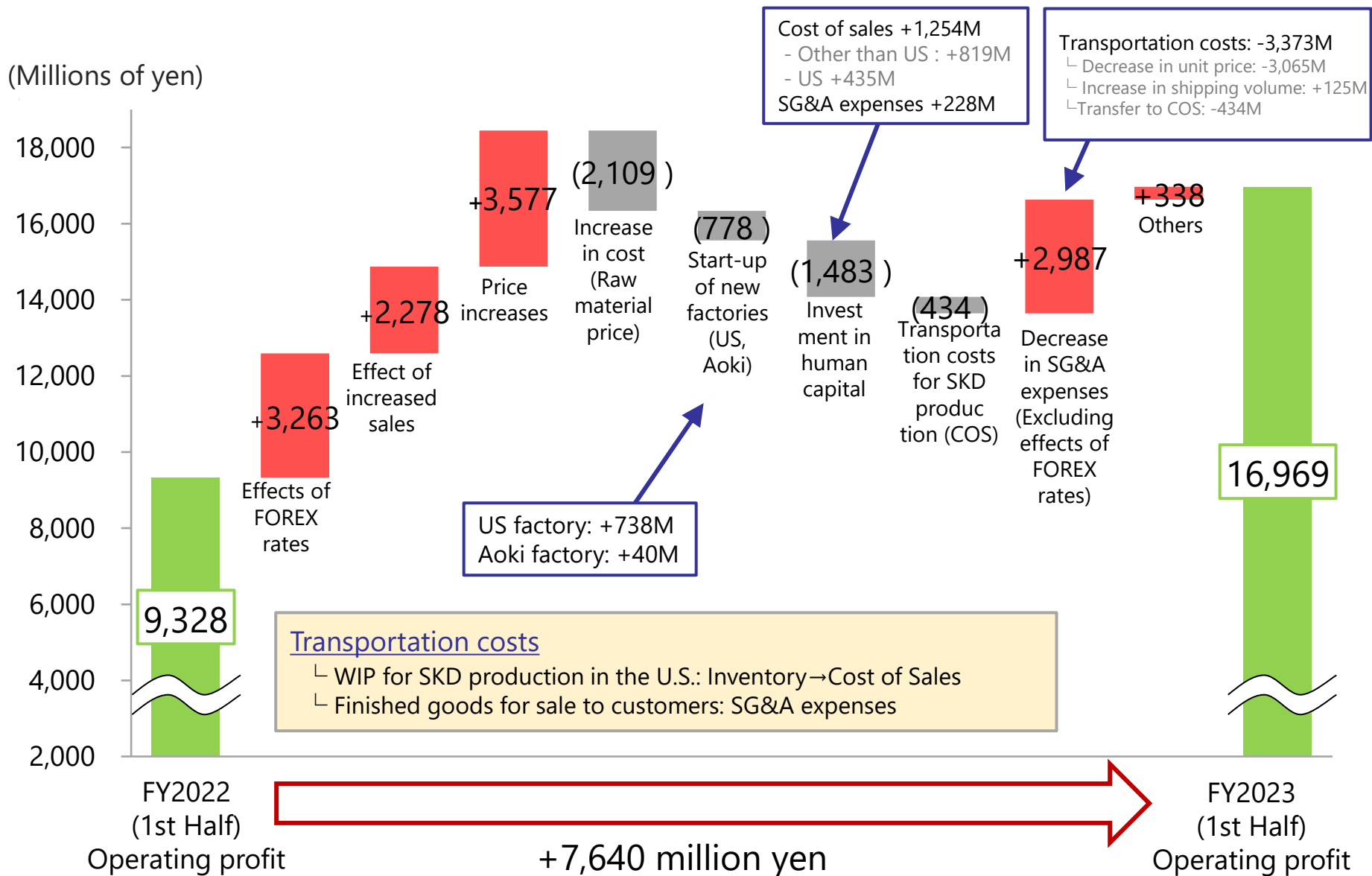
# Financial Highlights

(Millions of yen)	Six months (March - August)					Full year (March - February)				
	FY2022 Results	FY2023 Results	Percentage of total sales	Year on year		FY2022 Results	FY2023 Forecast	Percentage of total sales	Year on year	
				Change	Change (%)				Change	Change (%)
Japan	1,156	1,094	1.0%	(62)	(5.4)%	2,036	2,330	1.1%	+293	+14.4%
North America	47,192	56,610	53.8%	+9,417	+20.0%	98,506	110,100	53.7%	+11,593	+11.8%
Europe	35,418	44,318	42.1%	+8,900	+25.1%	73,906	87,200	42.5%	+13,293	+18.0%
Asia	277	60	0.1%	(217)	(78.2)%	495	180	0.1%	(315)	(63.7)%
Others	1,987	3,092	2.9%	+1,104	+55.6%	4,020	5,190	2.5%	+1,169	+29.1%
Net sales	86,033	105,176	100.0%	+19,143	+22.3%	178,966	205,000	100%	+26,033	+14.5%
Operating profit	9,328	16,969	16.1%	+7,640	+81.9%	21,221	33,100	16.1%	+11,878	+56.0%
Ordinary profit	10,339	17,072	16.2%	+6,733	+65.1%	21,379	33,200	16.2%	+11,820	+55.3%
Profit attributable to owners of parent	7,663	12,670	12.0%	+5,007	+65.3%	15,979	24,200	11.8%	+8,220	+51.4%
Capital investment	4,959	4,798	4.6%	(160)	(3.2)%	8,629	9,050	4.4%	+420	+4.9%
Depreciation	780	1,285	1.2%	+504	+64.7%	2,039	3,604	1.8%	+1,564	+76.7%
R&D	727	857	0.8%	+129	+17.8%	1,569	—	—	—	—
Orders received	130,833	87,309	—	(43,524)	(33.3)%	235,864	—	—	—	—
Order backlogs	178,649	172,880	—	(5,769)	(3.2)%	190,747	—	—	—	—

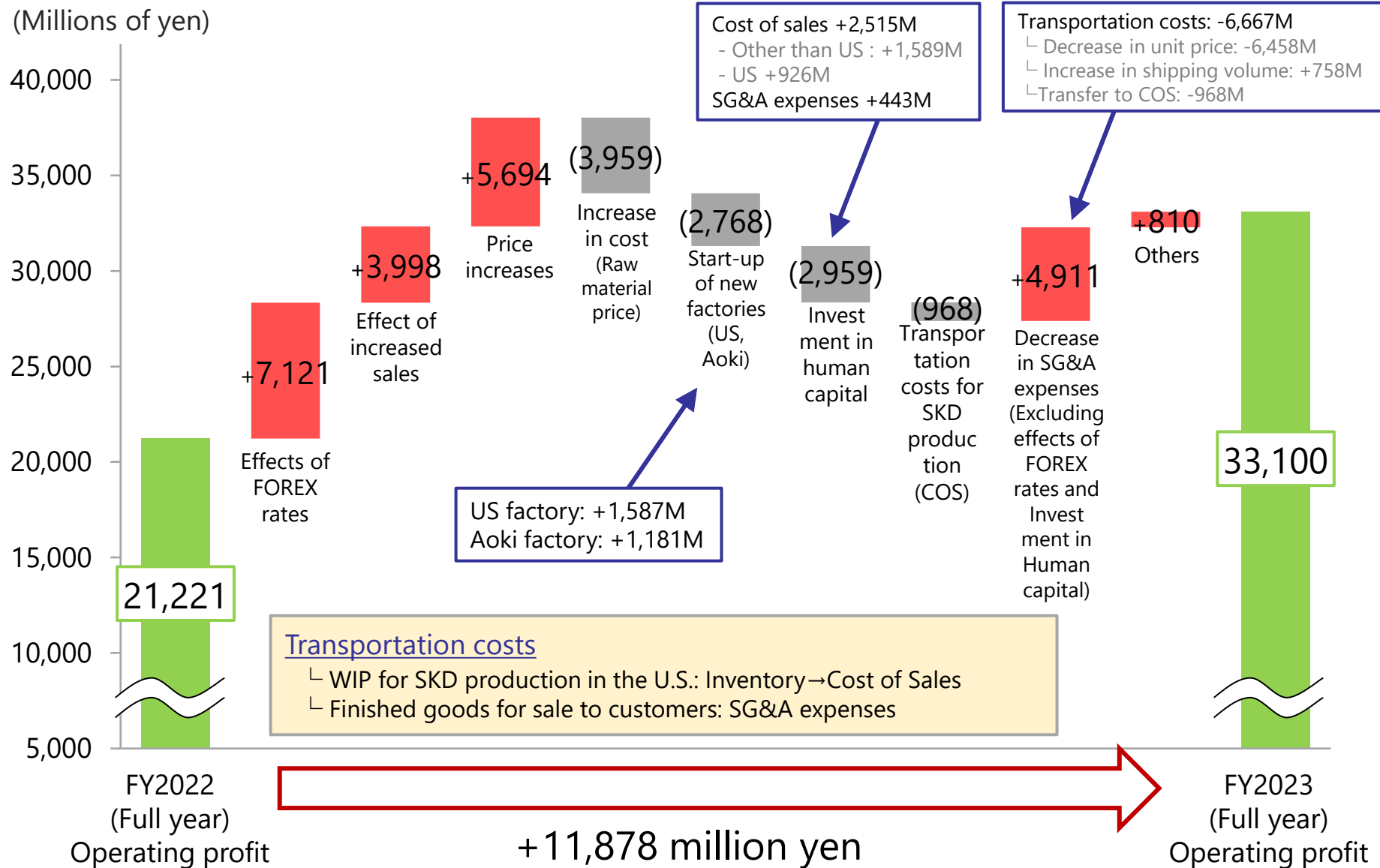
Exchange rates	FY2022 (Average rate)				
	1Q	2Q	3Q	4Q	Full year
JPY/USD	121.43	133.43	143.54	134.12	133.12
JPY/GBP	157.87	163.51	166.55	163.00	162.58
JPY/EUR	133.83	138.77	142.85	142.51	139.81
JPY/RMB	18.56	19.70	20.11	19.60	19.49

FY2023 (Average rate)					FY2023 Assumed Rate
1Q	2Q	3Q	4Q	Full year	
134.74	140.48	—	—	—	137.00
165.80	179.25	—	—	—	174.00
146.10	154.14	—	—	—	149.00
19.43	19.66	—	—	—	18.70

# Factors of Increase/Decrease in Operating Profit (FY2023 First Half)



# Factors of Increase/Decrease in Operating Profit (FY2023 Full year forecast)



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Forecasts are based on information that was available when this document was prepared. The forecast is vulnerable to many uncertainties including, but not limited to, changes in demand and other aspects of market conditions and foreign exchange rate movements. Consequently, actual results of operations may differ from this forecast because of changes in a variety of factors.