



FY2023 Third Quarter

Summary of Consolidated Financial Results

January 12, 2024

TAKEUCHI MFG. CO., LTD.

(Stock code: 6432)

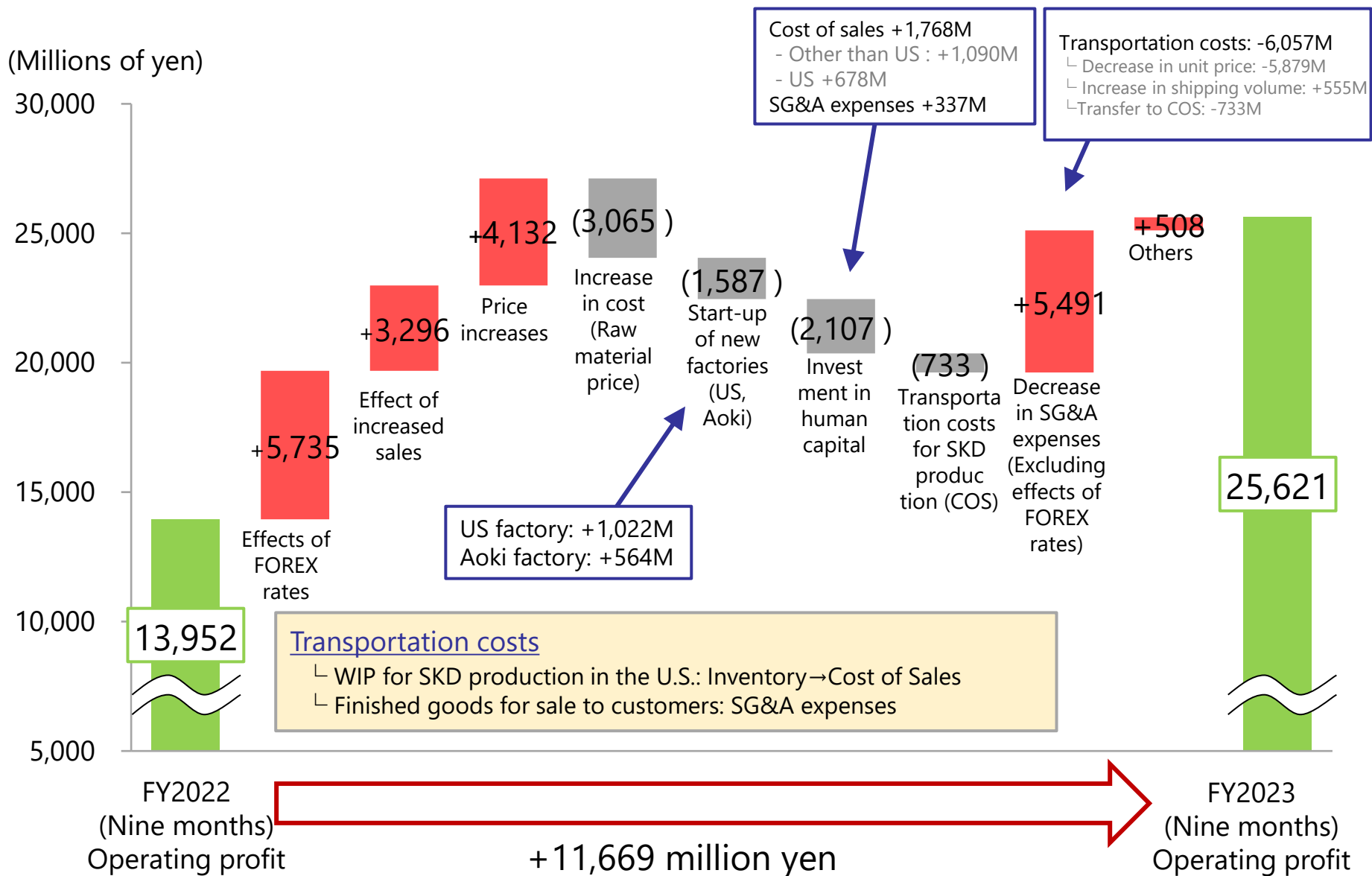
TAKEUCHI
From World First to World Leader

Financial Highlights

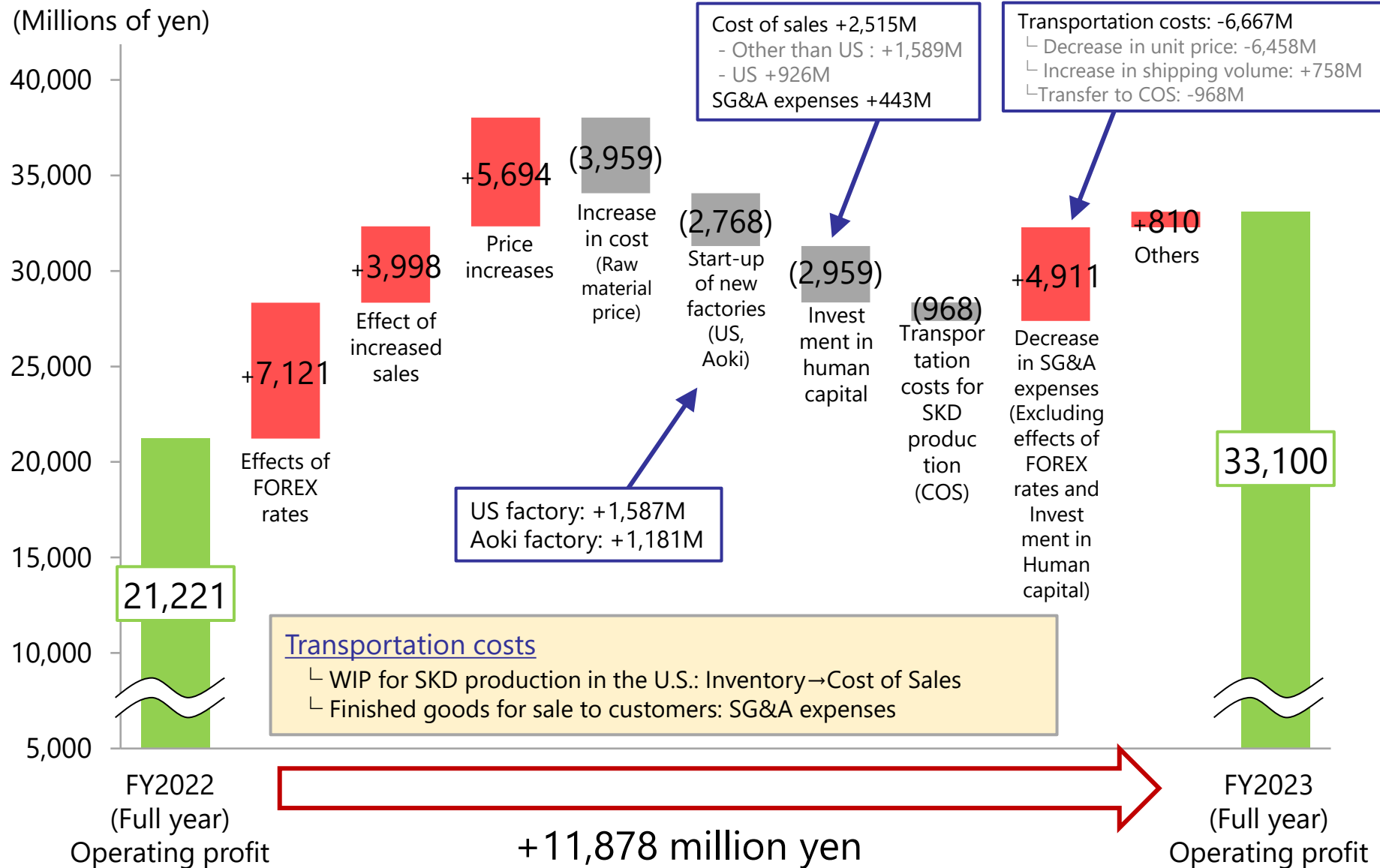
(Millions of yen)	Nine months (March - November)					Full year (March - February)				
	FY2022 Results	FY2023 Results	Percentage of total sales	Year on year		FY2022 Results	FY2023 Forecast	Percentage of total sales	Year on year	
				Change	Change (%)				Change	Change (%)
Japan	1,618	1,694	1.1%	+76	+4.7%	2,036	2,330	1.1%	+293	+14.4%
North America	73,625	84,911	53.5%	+11,285	+15.3%	98,506	110,100	53.7%	+11,593	+11.8%
Europe	54,309	67,832	42.7%	+13,522	+24.9%	73,906	87,200	42.5%	+13,293	+18.0%
Asia	391	158	0.1%	(233)	(59.6)%	495	180	0.1%	(315)	(63.7)%
Others	2,981	4,235	2.7%	+1,254	+42.1%	4,020	5,190	2.5%	+1,169	+29.1%
Net sales	132,926	158,831	100.0%	+25,905	+19.5%	178,966	205,000	100%	+26,033	+14.5%
Operating profit	13,952	25,621	16.1%	+11,669	+83.6%	21,221	33,100	16.1%	+11,878	+56.0%
Ordinary profit	14,770	25,798	16.2%	+11,027	+74.7%	21,379	33,200	16.2%	+11,820	+55.3%
Profit attributable to owners of parent	10,931	18,948	11.9%	+8,017	+73.3%	15,979	24,200	11.8%	+8,220	+51.4%
Capital investment	8,150	7,192	4.5%	(958)	(11.8)%	8,629	9,050	4.4%	+420	+4.9%
Depreciation	1,313	2,305	1.5%	+992	+75.6%	2,039	3,604	1.8%	+1,564	+76.7%
R&D	1,185	1,287	0.8%	+102	+8.7%	1,569	—	—	—	—
Orders received	177,881	125,522	—	(52,359)	(29.4)%	235,864	—	—	—	—
Order backlogs	178,804	157,437	—	(21,366)	(11.9)%	190,747	—	—	—	—

Exchange rates	FY2022 (Average rate)					FY2023 (Average rate)					FY2023 Assumed Rate
	1Q	2Q	3Q	4Q	Full year	1Q	2Q	3Q	4Q	Full year	
JPY/USD	121.43	133.43	143.54	134.12	133.12	134.74	140.48	148.62	—	—	137.00
JPY/GBP	157.87	163.51	166.55	163.00	162.58	165.80	179.25	183.10	—	—	174.00
JPY/EUR	133.83	138.77	142.85	142.51	139.81	146.10	154.14	158.55	—	—	149.00
JPY/RMB	18.56	19.70	20.11	19.60	19.49	19.43	19.66	20.08	—	—	18.70

Factors of Increase/Decrease in Operating Profit (FY2023 Nine Months)



Factors of Increase/Decrease in Operating Profit (FY2023 Full Year Forecast)



Contact info

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Forecasts are based on information that was available when this document was prepared. The forecast is vulnerable to many uncertainties including, but not limited to, changes in demand and other aspects of market conditions and foreign exchange rate movements. Consequently, actual results of operations may differ from this forecast because of changes in a variety of factors.