



FY2023

# Summary of Consolidated Financial Results

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April 12, 2024

TAKEUCHI MFG. CO., LTD.

(Stock code: 6432)

**TAKEUCHI**  
*From World First to World Leader*

# Financial Highlights

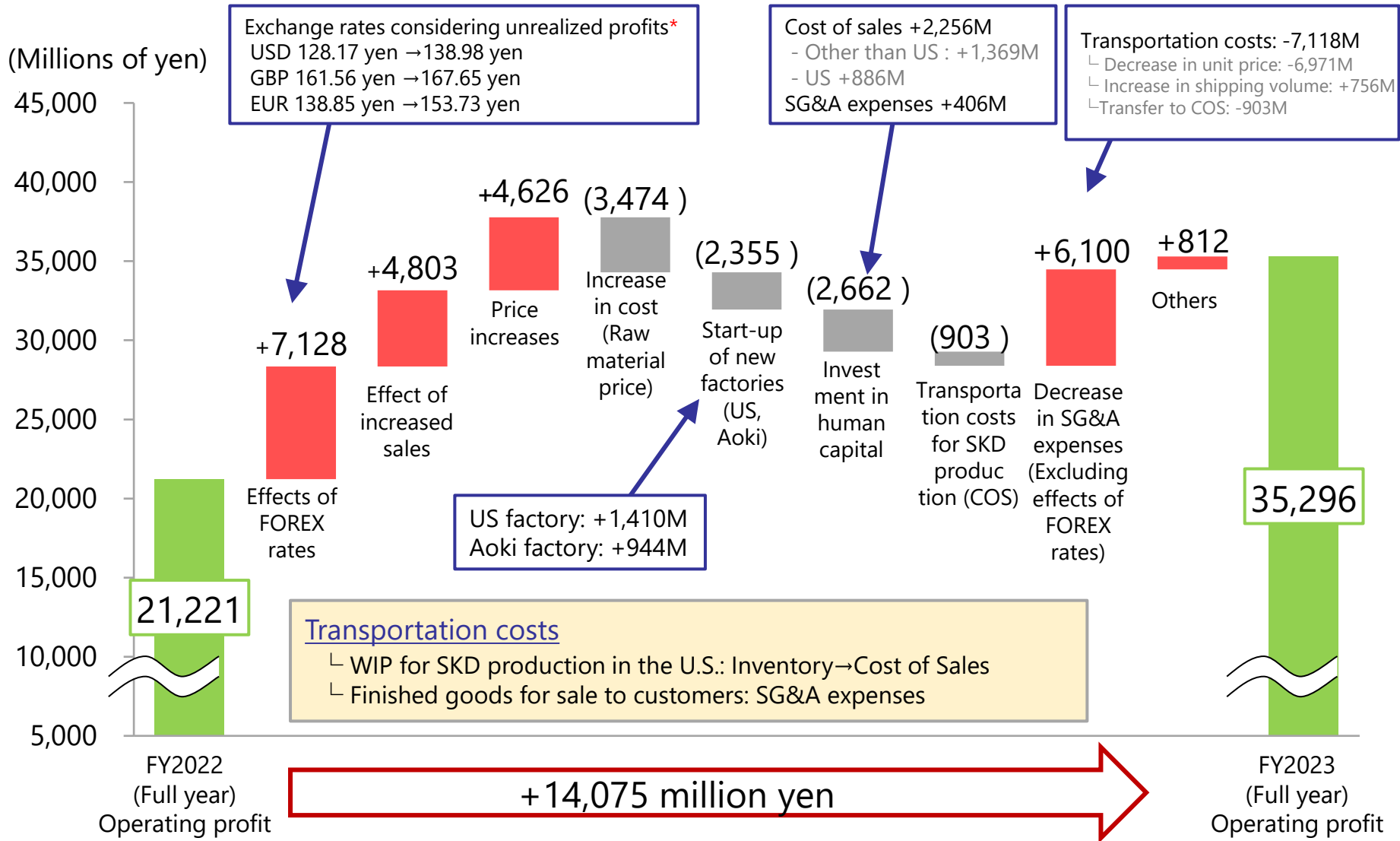
(Millions of yen)	Full year (March - February)				
	FY2022 Results	FY2023 Results	Percentage of total sales	Year on year	
				Change	Change (%)
Japan	2,036	2,109	1.0%	+73	+3.6%
North America	98,506	115,164	54.2%	+16,658	+16.9%
Europe	73,906	89,448	42.1%	+15,541	+21.0%
Asia	495	188	0.1%	(307)	(61.9)%
Others	4,020	5,715	2.7%	+1,695	+42.2%
Net sales	178,966	212,627	100.0%	+33,661	+18.8%
Operating profit	21,221	35,296	16.6%	+14,075	+66.3%
Ordinary profit	21,379	35,455	16.7%	+14,076	+65.8%
Profit attributable to owners of parent	15,979	26,149	12.3%	+10,169	+63.6%
Capital investment	8,629	8,070	3.8%	(558)	(6.5)%
Depreciation	2,039	3,321	1.6%	+1,282	+62.9%
R&D	1,569	1,671	0.8%	+101	+6.4%
Orders received	235,864	150,777	—	(85,086)	(36.1)%
Order backlogs	190,747	128,897	—	(61,850)	(32.4)%

Full year (March - February)			
FY2024 Forecast	Percentage of total sales	Year on year	
		Change	Change (%)
1,300	0.6%	(809)	(38.4)%
130,820	58.4%	+15,655	+13.6%
86,780	38.7%	(2,668)	(3.0)%
130	0.1%	(58)	(31.2)%
4,970	2.2%	(745)	(13.0)%
224,000	100%	+11,372	+5.3%
38,500	17.2%	+3,203	+9.1%
38,500	17.2%	+3,044	+8.6%
27,500	12.3%	+1,350	+5.2%

Exchange rates	FY2022 (Average rate)				
	1Q	2Q	3Q	4Q	Full year
JPY/USD	121.43	133.43	143.54	134.12	133.12
JPY/GBP	157.87	163.51	166.55	163.00	162.58
JPY/EUR	133.83	138.77	142.85	142.51	139.81
JPY/RMB	18.56	19.70	20.11	19.60	19.49

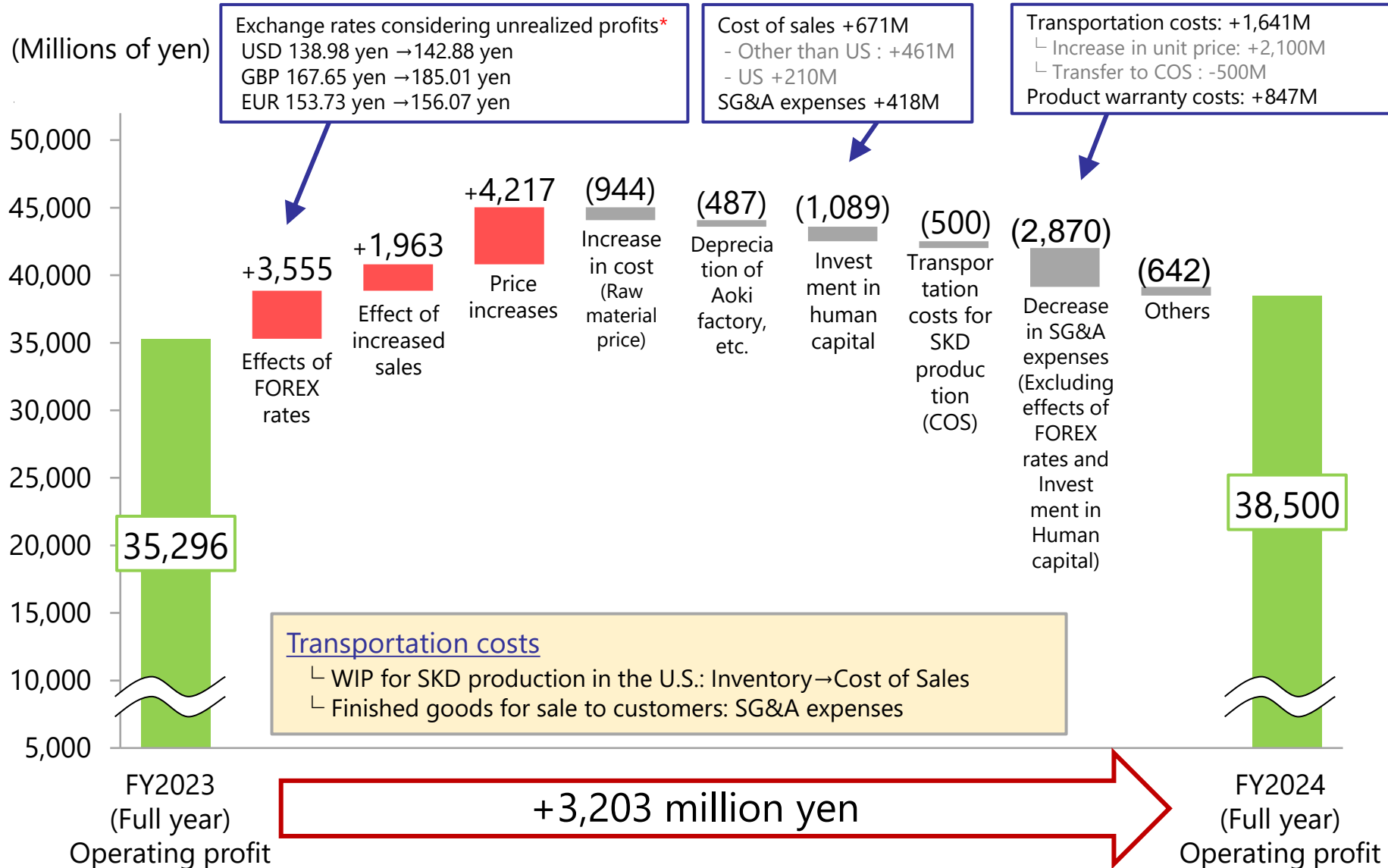
FY2023 (Average rate)					FY2024 Assumed Rate
1Q	2Q	3Q	4Q	Full year	
134.74	140.48	148.62	145.93	143.25	140.00
165.80	179.25	183.10	185.38	177.55	180.00
146.10	154.14	158.55	159.56	155.05	153.00
19.43	19.66	20.08	20.31	19.87	19.50

# Factors of Increase/Decrease in Operating Profit (FY2023 Full year)



\*Exchange rates considering unrealized profits: Rates take into account transportation and inventory periods from Japan to sales subsidiaries in the US, UK, and France.

# Factors of Increase/Decrease in Operating Profit (FY2024 Full Year Forecast)



\*Exchange rates considering unrealized profits: Rates take into account transportation and inventory periods from Japan to sales subsidiaries in the US, UK, and France.

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Forecasts are based on information that was available when this document was prepared. The forecast is vulnerable to many uncertainties including, but not limited to, changes in demand and other aspects of market conditions and foreign exchange rate movements. Consequently, actual results of operations may differ from this forecast because of changes in a variety of factors.