



FY2024

# Summary of Consolidated Financial Results

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April 11, 2025

TAKEUCHI MFG. CO., LTD.

(Stock code: 6432)

**Note that the forward-looking statements in this document do not take into account the impact of the US tariff policies.**

**TAKEUCHI**  
*From World First to World Leader*

# Financial Highlights



(Millions of yen)	Full year (March - February)				
	FY2023 Results	FY2024 Results	Percentage of total sales	Year on year	
				Change	Change (%)
Japan	2,109	1,878	0.9%	(231)	(11.0)%
North America	115,164	120,064	56.3%	+ 4,899	+ 4.3%
Europe	89,448	87,578	41.1%	(1,869)	(2.1)%
Asia/Oceania*	3,934	2,845	1.3%	(1,089)	(27.7)%
Others	1,969	863	0.4%	(1,106)	(56.2)%
Net sales	212,627	213,230	100.0%	+ 602	+ 0.3%
Operating profit	35,296	37,142	17.4%	+ 1,845	+ 5.2%
Ordinary profit	35,455	35,608	16.7%	+ 153	+ 0.4%
Profit attributable to owners of parent	26,149	26,113	12.2%	(36)	(0.1)%
Capital investment	8,070	3,333	1.6%	(4,737)	(58.7)%
Depreciation	3,321	3,755	1.8%	+ 433	+ 13.0%
R&D	1,671	2,158	1.0%	+ 487	+ 29.2%
Orders received	150,777	162,750	—	+11,973	+7.9%
Order backlogs	128,897	78,417	—	(50,479)	(39.2)%

Full year (March - February)			
FY2025 Forecast	Percentage of total sales	Year on year	
		Change	Change (%)
1,480	0.7%	(398)	(21.2)%
134,200	59.6%	+ 14,135	+ 11.8%
82,350	36.6%	(5,228)	(6.0)%
5,910	2.6%	+3,064	+107.7%
1,060	0.5%	+196	+22.8%
225,000	100.0%	+11,769	+5.5%
42,000	18.7%	+4,857	+13.1%
41,000	18.2%	+5,391	+15.1%
29,200	13.0%	+3,086	+11.8%

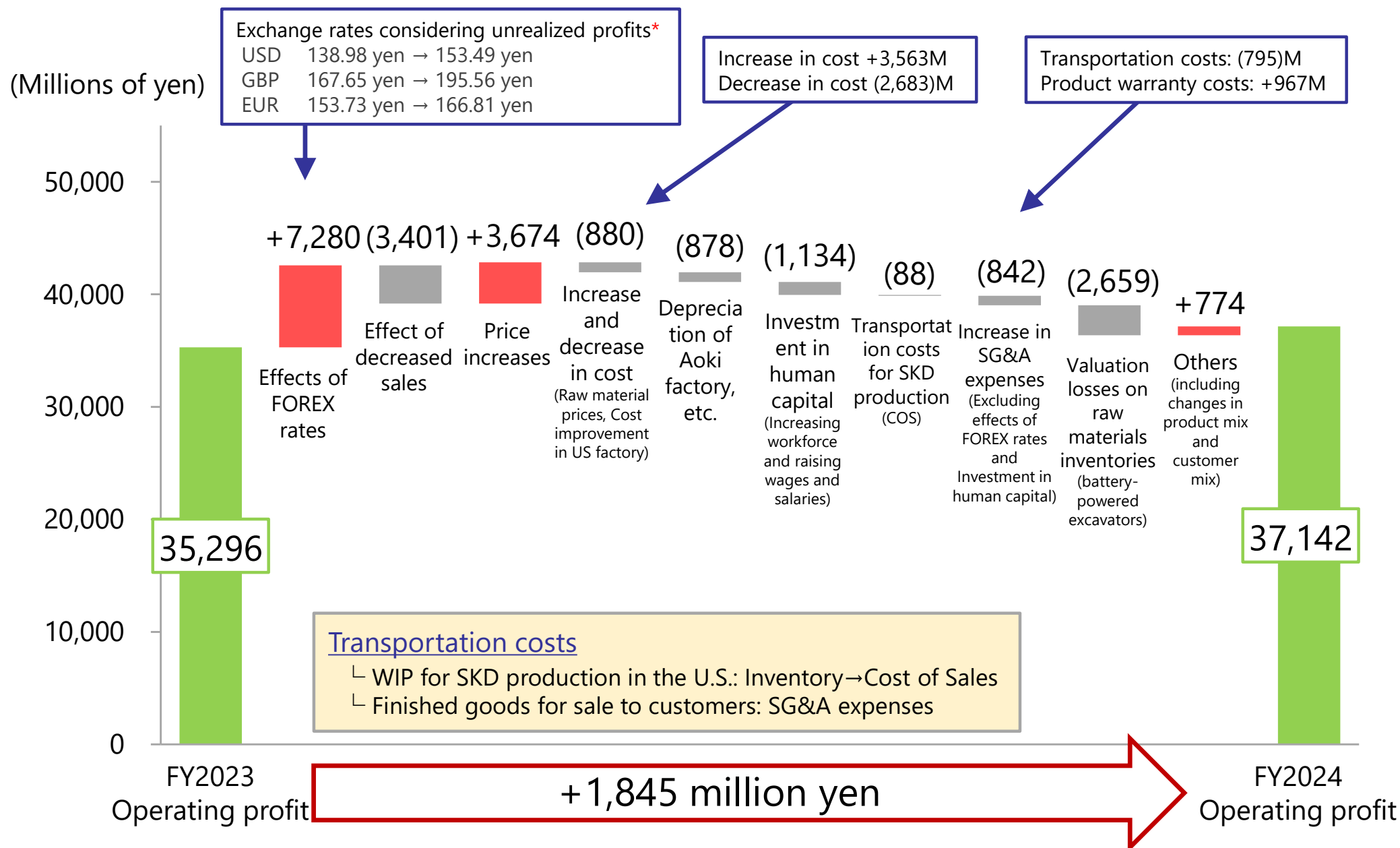
\*The classification of net sales by region has been changed from the results for FY2024. Since sales to Oceania have grown in significance, they have been separated from "Others" and added to "Asia" and displayed as "Asia/Oceania."

Exchange rates	FY2023 (Average rate)				
	1Q	2Q	3Q	4Q	Full year
JPY/USD	134.74	140.48	148.62	145.93	143.25
JPY/GBP	165.80	179.25	183.10	185.38	177.55
JPY/EUR	146.10	154.14	158.55	159.56	155.05
JPY/RMB	19.43	19.66	20.08	20.31	19.87

FY2024 (Average rate)				
1Q	2Q	3Q	4Q	Full year
152.45	156.84	146.94	153.67	152.65
194.22	199.39	192.51	192.40	194.85
164.58	168.43	160.60	160.32	163.74
20.75	21.76	20.66	21.34	21.13

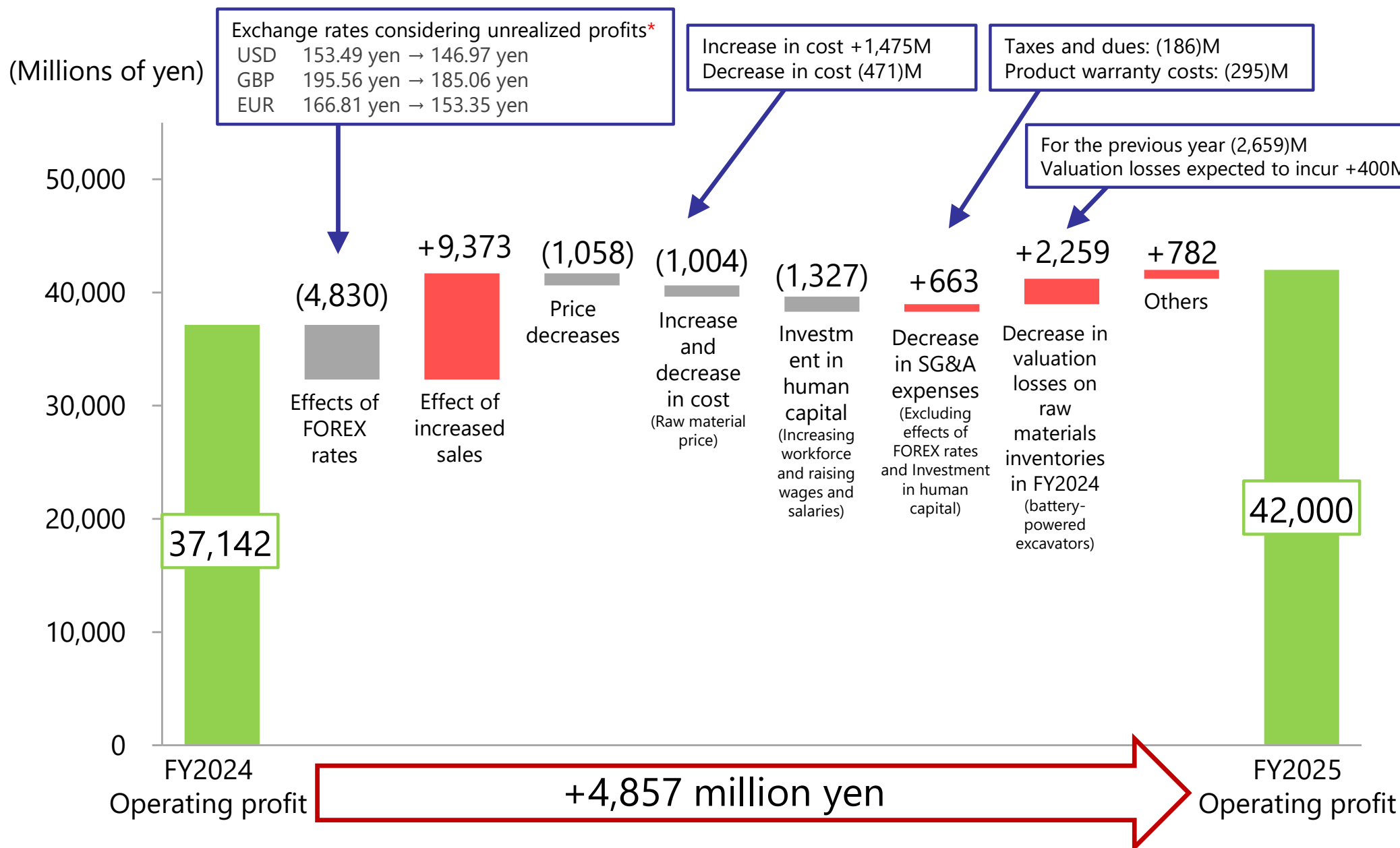
FY2025 Assumed Rate
145.00
183.00
152.00
20.00

# Factors of Increase/Decrease in Operating Profit (FY2024 Full year)



\*Exchange rates considering unrealized profits: Rates take into account transportation and inventory periods from Japan to sales subsidiaries in the US, UK, and France.

# Factors of Increase/Decrease in Operating Profit (FY2025 Full Year Forecast)



\*Exchange rates considering unrealized profits: Rates take into account transportation and inventory periods from Japan to sales subsidiaries in the US, UK, and France.

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Forecasts are based on information that was available when these forecasts were formulated. The forecast is vulnerable to many uncertainties including, but not limited to, changes in demand and other aspects of market conditions and foreign exchange rate movements. Consequently, actual results of operations may differ from this forecast because of changes in a variety of factors.